

# TOTAL PACKAGE APPROACH CHECKLIST

For use of this form, see AR 12-8; the proponent agency is DCSLOG.

## SECTION I — Security Assistance Organization

Country

Weapon System/Item

Security Assistance Organizations will complete this checklist with any request for a major weapon system or item and forward it directly to U.S. Army Security Assistance Command (USASAC).

### A. Answer the following questions with yes, no, or not applicable (NA), as appropriate:

- \_\_\_\_\_ 1. Has the Total Package Approach concept and principles been explained to this purchaser along with their ramifications of not accepting a total package offer? If yes, state how:
- Which of the following are required?
- \_\_\_\_\_ 2. Contractor support
- \_\_\_\_\_ 3. Training required—
- \_\_\_\_\_ a. Outside the continental United States (technical assistance team/technical assistance field team/mobile training team/field training services) include customer training philosophy required)
- \_\_\_\_\_ b. Inside the continental United States
- \_\_\_\_\_ 4. Quality assurance team
- \_\_\_\_\_ 5. Concurrent spare parts (1 year unless otherwise specified)
- \_\_\_\_\_ 6. Communications/electronics equipment (radios, accessory kits, etc.)
- \_\_\_\_\_ 7. Petroleum, oil, or lubricants (list special requirements)
- \_\_\_\_\_ 8. Calibration services or materiel
- \_\_\_\_\_ 9. Maintenance float
- \_\_\_\_\_ 10. Consolidated shipment
- \_\_\_\_\_ 11. Initial training ammunition
- \_\_\_\_\_ 12. Initial basic ammunition load
- \_\_\_\_\_ 13. War reserve ammunition
- \_\_\_\_\_ 14. Publications case
- \_\_\_\_\_ 15. Training aids or devices
- \_\_\_\_\_ 16. Maintenance support arrangement
- \_\_\_\_\_ 17. Cooperative logistics supply support arrangement (CLSSA)
- \_\_\_\_\_ 18. Blanket order case (*specify 1 or 2 years*) \_\_\_\_\_
- \_\_\_\_\_ 19. Specialized training requirements (i.e., supply/maintenance)
- \_\_\_\_\_ 20. Engineering services required
- \_\_\_\_\_ 21. Maintenance allocation charts
- \_\_\_\_\_ 22. Test, measurement, and diagnostic equipment
- \_\_\_\_\_ 23. Facilities to support the equipment
- \_\_\_\_\_ 24. Cold weather adaptations
- \_\_\_\_\_ 25. Can the country's supply or storage system support this weapon system?
- \_\_\_\_\_ 26. Can the country's maintenance capability (facilities, equipment, & personnel) support this weapon system?
- \_\_\_\_\_ 27. Are there any special requirements (climatic considerations, flotation equipment, paint, maps, etc.)? If so, list them.

**B. Describe anticipated problems, or give any information and assistance that may be required in addition to the data provided above. Use a separate page if necessary.**

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**C. Describe any special requirements mandated by the country's maintenance concepts/levels. Include organizational structure, concept of employment, and purchaser's experience with similar equipment (foreign or U.S.). Use a separate page if necessary.**

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**D. Check the following as appropriate:**

- \_\_\_\_\_ 1. The purchasing country is capable of assimilating this major item/weapon system within its current logistics infrastructure and capability, with *no* additional equipment, training, or services.
- \_\_\_\_\_ 2. A predeployment materiel fielding assessment (survey) is not recommended.
- \_\_\_\_\_ 3. The purchasing country will be capable of assimilating this major item/weapon system within its current logistical infrastructure and capability after delivery of the equipment, training, or services requested.
- \_\_\_\_\_ 4. An in-country survey is recommended.
- \_\_\_\_\_ 5. Other comments. \_\_\_\_\_
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**E. Describe logistical improvements needed or desired. Use a separate page if necessary.**

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**F. List communications available or required (AUTOVON, AUTODIN, dataphone, etc.).**

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SAO Desk Officer: \_\_\_\_\_ Office symbol: \_\_\_\_\_

AUTOVON/Commercial phone: \_\_\_\_\_ Date: \_\_\_\_\_

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**SECTION II — USASAC**

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Country	Weapon System/Item
Case Designator	

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**A. An automated printout of customer assessment was requested on** \_\_\_\_\_  
(date)

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**B. USASAC has reviewed the DA Form BBBB-R, Section I, and taken the following actions:**

1. Advised U.S. Army Training and Doctrine Command (TRADOC) on \_\_\_\_\_ of requests for training and training-related requirements. (date)
2. Tasked the major subordinate command (MSC) to develop a Letter of Offer and Acceptance (LOA) and provided a copy of the completed DA Form BBBB-R, Section I, on \_\_\_\_\_ ; advised MSC of special requirements and considerations as follows: (list) (date)

3. Notified the construction agent, U.S. Army Corps of Engineers, of facility requirements on \_\_\_\_\_ . (date)
4. Provided AMSAC-O a copy of DA Form BBBB-R, Section I, and advised of case requirements, for CLSSA, blanket order, and International Logistics Communications System (ILCS) on \_\_\_\_\_ . (date)

**C. Based on information received to this time, an assessment survey is \_\_\_\_\_ is not \_\_\_\_\_ considered necessary.**

**D. Suspense date for receipt of LOA is \_\_\_\_\_ .** (date)

CPM	AUTOVON/Commercial Phone
Date	

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**SECTION III — MSC**

MSC's will complete DA Form BBBB-R, Section III, and furnish it, with an LOA, to Headquarters, USASAC, for all cases involving major weapon systems and items subject to TPA considerations. This checklist is required for all initial introductions of major weapon systems.

Country	Weapon System/Item
Case Designator	

**A. This case has been formulated in accordance with the TPA. The elements checked below are required and included in this case:**

**Req. Incl.**

- |     |     |   |
|-----|-----|---|
| ___ | ___ | 1. Petroleum, oil, and lubricants.                                      |
| ___ | ___ | 2. Calibration services/test measurement and diagnostic equipment.      |
| ___ | ___ | 3. Publications.  |
| ___ | ___ | 4. Quality assurance team.  |
| ___ | ___ | 5. Ancillary equipment.   |
| ___ | ___ | 6. Basic issue items.   |
| ___ | ___ | 7. Communications/electronics equipment (radios, accessory kits, etc.). |
| ___ | ___ | 8. Power generators.  |

**Req. Incl.**

- |     |     |  |
|-----|-----|--|
| ___ | ___ | 9. Concurrent spare parts (list, indicating 1 or 2 years.) |
| ___ | ___ | 10. Common and special tools/tool sets/ test sets.         |
| ___ | ___ | 11. Maintenance float.                                     |
| ___ | ___ | 12. Consolidated shipment.                                 |
| ___ | ___ | 13. Training aids/devices.                                 |
| ___ | ___ | 14. Training ammunition.                                   |
| ___ | ___ | 15. Basic ammunition load.                                 |

Req.	Incl.		Req.	Incl.	
_____	_____	16. War reserve ammunition.	_____	_____	21. Stockpile reliability and assessment.
_____	_____	17. Support cases. <i>(list)</i>	_____	_____	22. Maintenance allocation charts.
_____	_____		_____	_____	23. Facilities.
_____	_____	18. Tech assistance (contractor).	_____	_____	24. Cold weather requirements.
_____	_____	19. Specialized training cases.	_____	_____	25. Are training, services, or other items required that have not been offered? Explain.
_____	_____	20. Specialized software.	_____	_____	

**B. Respond to the following statements with yes, no, not applicable (NA), or other comment, as appropriate.**

- \_\_\_\_\_ 1. The purchaser's previous experience with similar foreign or U.S. equipment has been taken into consideration during preparation of this case.
- \_\_\_\_\_ 2. This LOA has been tailored to the tactical organization and concept of employment and operation of the foreign unit being equipped.
- \_\_\_\_\_ 3. This offer has been tailored to the logistics concepts, organization, and methods of operation of the foreign entity being equipped.
- \_\_\_\_\_ 4. Coordination with Security Assistance Training Field Activity (SATFA) has been accomplished to ensure development of appropriate delivery schedules and training plans.
- \_\_\_\_\_ 5. The purchaser's existing in-country maintenance capability and facilities are adequate to support this major item/system.
- \_\_\_\_\_ 6. Program management line has been developed and included in this case.
- \_\_\_\_\_ 7. Replacement and modernization sales have been identified.
- \_\_\_\_\_ 8. A repair and return case is required.

**C. Describe anticipated problems or requirements for information or assistance in addition to the data provided above. Use a separate page if required.**

**D. Describe any special requirements or unusual maintenance concepts/levels mandated by this system or item. Use a separate page if required.**

**E. List any items for which diversion is required.**

**F. I certify that DA Form BBBB-R, Section I, from U. S. personnel in the customer country has been considered in formulating this case.**

Command Case Manager	Office Symbol
AUTOVON/Commercial Phone	Date